

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
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Sacramento, CA 94203-4470

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1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

WEB SITE ADDRESS:  
<http://ag.ca.gov/charities/>

## COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

### 2002 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fund-raiser:

535

OUTREACH CENTER, INC., THE  
5601 HOBART STREET  
PITTSBURGH, PA

15217

Name and Address of Charitable Organization:

CT No. 110156 52-1845000  
**Servicemembers Legal Defense Network**

P.O. Box 65301  
Name of Washington, DC 20035-5301  
Address (202) 328-3244

City, State, and ZIP Code of Charity

National Campaign ☒

California Campaign ☐

Telefundraising  
(Type of Activity)

held (on) (from)

1/1

20 02

to

12/31

20 02

(Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)

If other, provide brief explanation per contract fee

Fee ☒ Percentage ☐  
Other ☐

#### 1. REVENUE

- |   |                |     |
|---|----------------|-----|
| A. Cash contributions                       | <u>103,228</u> | A.  |
| B. Entertainment sales or admission charges |                | B.  |
| C. Sales from products                      |                | C.  |
| D. Advertisement sales                      |                | D.  |
| E. Membership fees                          |                | E.  |
| F. Other sources: (Specify)                 |                |     |
| a.  |                | Fa. |
| b.  |                | Fb. |
| c.  |                | Fc. |
| d.  |                | Fd. |

G. TOTAL REVENUE

103,228

G.

#### 2. EXPENSES

- |                                   |               |     |
|-----------------------------------|---------------|-----|
| A. Fees or commissions            | <u>63,974</u> | A.  |
| B. Salaries                       |               | B.  |
| C. Payroll taxes                  |               | C.  |
| D. Employee benefits              |               | D.  |
| E. Cost of merchandise for resale |               | E.  |
| F. Cost of entertainment          |               | F.  |
| G. Postage                        |               | G.  |
| H. Advertising                    |               | H.  |
| I. Telephone                      |               | I.  |
| J. Rental of equipment            |               | J.  |
| K. Facilities charge              |               | K.  |
| L. Permits                        |               | L.  |
| M. Other expenses: (Specify)      |               |     |
| a. <u>Telemark</u>                | <u>912</u>    | Ma. |
| b.                                |               | Mb. |
| c.                                |               | Mc. |
| d.                                |               | Md. |

N. TOTAL EXPENSES

64,886

401743

3. Amount to Charity 38,342 3.
4. Less additional fund-raising expenses paid by charity (to be completed by charity) \_\_\_\_\_ 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) \_\_\_\_\_ 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 38,342 6.
7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?  
☐ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

[Signature] Jay P. Fairbrother President 3/21/03  
Signature of authorized officer (Commercial Fund-raiser) Printed Name Title Date

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

C. Dixon Osburn Executive Director 4/11/03  
Signature of authorized officer/director (Charity) Printed Name Title Date

G O KENNEDY DEPUTY DIRECTOR 4/4/03  
Signature of authorized officer/director (Charity) Printed Name Title Date

RECEIVED  
APR 28 2003  
Attorney General's  
Registry of Charitable Trusts

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